

Ian Rheeder has recommended you on LinkedIn



[Ian Rheeder](#) Freelance Facilitator, Strategist & Speaker

To: ray patterson

Date: November 10, 2011

Ian Rheeder has recommended your work as Sales Trainer and Keynote Speaker at raypatterson.co.za.

Dear ray,

I've written this recommendation of your work to share with other LinkedIn users.

Details of the Recommendation: "Out of the 100 sales delegates who listened to Ray's talk, there was only positive feedback. He spoke eloquently for 45 minutes without any notes or PowerPoint slides; this refreshing style makes him unique. With a lineup of stories that reinforces "Don't be a Rep be a RAP", his content hits the nail on the head."

Service Category: Sales

Year first hired: 2011 (hired more than once)

Top Qualities: Great Results, Personable, Expert

LinkedIn Recommendations

Andrew Horton has endorsed your work as Sales Trainer and Conference Speaker at raypatterson.co.za.

Dear ray,

I've written this recommendation of your work to share with other LinkedIn users.

Details of the Recommendation: "I had the privilege of acting as MC at an event where Ray was the keynote speaker. His 45 minute voyage of discover into the intricacies and skills involved in selling, was outstanding and left me with an indelible set of guidelines on how to improve my own selling skills. I commend Ray for a job well done and would freely recommend him as a keynote speaker on sales or as a sales trainer.

Andrew Horton Attitude and behavior coach

<http://www.andrewhorton.co.za>"

Service Category: Business Consultant

Year first hired: 2012

Top Qualities: Great Results, Personable, Expert

LinkedIn Recommendations

Erik Vermeulen has endorsed your work as Sales Trainer and Conference Speaker at raypatterson.co.za.

Dear ray,

I've written this recommendation of your work to share with other LinkedIn users.

Details of the Recommendation: "There are very few speakers and trainers in the Sales arena that have actually walked the walk. Ray is one of them. He has managed to seamlessly move from Top Class Salesperson and Company owner to sales trainer and speaker. Ray's energy and enthusiasm for his subject is palpable. Ray is well-spoken and connects well with South African and International audiences. I can highly recommend Ray as a Sales trainer and conference speaker to motivate your sales team. In his words, "Nothing ever happens until a salesperson sells something"

Service Category: Business Consultant

Year first hired: 2012

Top Qualities: Personable, Expert, Good Value

"It's been a long time since a speaker managed to keep me engaged for the entire duration of the presentation!"

22.09.2011 Bronwyn Roberts. Bureau Principal. Speakers inc. Bronwyn@speakersinc.co.za

0861 668 488

LinkedIn Recommendations

Paul du Toit, CSP has endorsed your work as Sales Trainer and Conference Speaker at raypatterson.co.za.

Dear ray,

I've written this recommendation of your work to share with other LinkedIn users.

Details of the Recommendation: "Rays reputation as a top sales professional preceded him before I saw him deliver his sales keynote speech in front of 400 enthralled sales people at Montecasino this month. Ray is an articulate, animated speaker with a powerful message for any sales force. His RAP principle is spot on. I speak on Relationship Selling myself and can highly recommend Ray as a Sales Speaker at your next conference."

This recommendation is not yet displayed on your profile.

[Display Paul du Toit, CSP's recommendation](#)

This email was sent to you by Paul du Toit, CSP (pdt@congruence.co.za) through LinkedIn because Paul du Toit, CSP entered your email address. If you have any questions, please contact customer_service@linkedin.com.